



Office of the President of the Philippines  
**GOVERNANCE COMMISSION**  
FOR GOVERNMENT OWNED OR CONTROLLED CORPORATIONS  
3/F, BDO Towers Paseo, 8741 Paseo De Roxas, Makati City, Philippines 1226



11 March 2025

**HON. ROBERTO U. TEO**

*Chairperson*

**HON. MICHAEL P. ARAÑAS**

*President and Chief Executive Officer (PCEO)*

**LBP LEASING AND FINANCE CORPORATION**

15/F SyCipLaw Center, 105 Paseo de Roxas,  
Makati City



LBP LEASING AND FINANCE CORPORATION



Date Received : 03/17/2025

From  
GCG

ID: 001574

**RE: TRANSMITTAL OF 2025 CHARTER STATEMENT AND  
STRATEGY MAP AND 2025 PERFORMANCE SCORECARD**

Dear Chairperson Teo and PCEO Arañas,

This is to formally transmit the 2025 Charter Statement and Strategy Map (**Annex A**) and the 2025 Performance Scorecard (**Annex B**) of the **LBP LEASING AND FINANCE CORPORATION (LLFC)**, to be posted on the LLFC's website in accordance with Section 43 of GCG Memorandum Circular (M.C.) No. 2012-07.<sup>1</sup>

The LLFC's proposed Charter Statement, Strategy Map, and Performance Scorecard submitted through a letter dated 28 October 2024<sup>2</sup> were **MODIFIED** based on: (i) discussions made during the Technical Panel Meeting (TPM) held on 13 November 2024; (ii) evaluation of revised documents submitted through email, the last of which was submitted on 05 March 2025;<sup>3</sup> and (iii) agreements during the Performance Target Conference held on 11 March 2025.

Item 9 of GCG M.C. No. 2024-01<sup>4</sup> mandates GOCCs to accomplish the requisite Quarterly Monitoring Reports (*i.e.*, PES Form 4) for the calendar year, detailing their progress in accomplishing their performance targets. The Quarterly Monitoring Reports should also disclose substantial changes in circumstances, if any, that were unforeseen during the TPM that may affect the timely achievement of the GOCC's targets.

**FOR THE LLFC'S INFORMATION AND COMPLIANCE.**

Very truly yours,

**ATTY. MARIUS P. CORPUS**

*Chairperson*



**ATTY. BRIAN KEITH F. HOSAKA**

*Commissioner*

**ATTY. GERALDINE MARIE B.  
BERBERABE-MARTINEZ**

*Commissioner*

<sup>1</sup> CODE OF CORPORATE GOVERNANCE FOR GOCCs, dated 28 November 2012.

<sup>2</sup> Officially received by the Governance Commission on 30 October 2024.

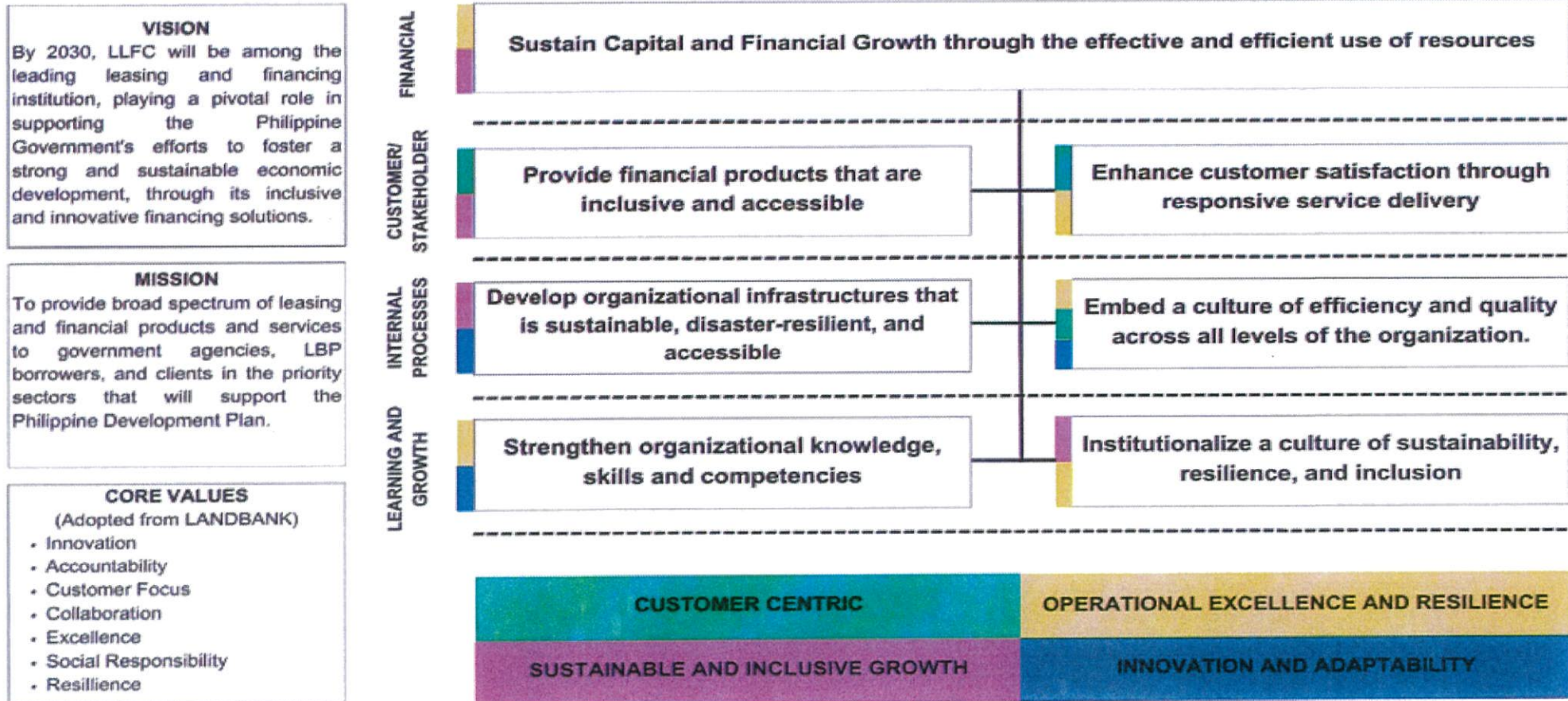
<sup>3</sup> Officially received by the Governance Commission on 05 March 2025.

<sup>4</sup> ENHANCED PERFORMANCE EVALUATION SYSTEM (PES) FOR THE GOCC SECTOR, dated 28 June 2024.



## 2025 Strategy Map and Charter Statement

### LBP LEASING AND FINANCE CORPORATION





LBP LEASING AND FINANCE CORPORATION (LLFC)

Component					Baseline			Target			
Objective/ Measure		Formula	Wt.	Rating System	2021	2022	2023	2024	2024 4 <sup>th</sup> Quarter (Tentative)	2025	
FINANCIAL	SO 1	Sustain Capital and Financial Growth Through the Effective and Efficient Use of Resources									
	SM 1	Total Net Portfolio	Finance Lease Receivables (Current and Non-current) Add: Loans and Receivables – Others (Current and Noncurrent) Add: (BIR–Reserves and EOPL, net) Less: Deposit on Lease Contract	15%	(Actual/ Target) x Weight	₱4.746 Billion	₱4.866 Billion	₱5.336 Billion	₱5.700 Billion	₱6.170 Billion	₱6.366 Billion
	SM 2	Net Past Due Rate	Total Past Due at the end of the period Less Unearned Leasing Income, Unearned Interest Income & Specific for Loan Loss Provision ÷ Total Net Portfolio	7%	{1 – (Actual/ Target)/ Target} x Weight	2.42%	9.44%	7.25%	5.00%	6.74%	5.00%
	SM 3	Total Asset Size	Absolute Amount of Total Assets by Yearend	10%	(Actual/ Target) x Weight	₱4.967 Billion	₱5.472 Billion	₱6.165 Billion	₱5.900 Billion	₱7.28 Billion	₱7.476 Billion
	SM 4	Net Income After Tax	Net Income After tax (Before Other Comprehensive Income/Loss) Line Item in the Financial Statements	15%	(Actual/ Target) x Weight	₱29.92 Million	₱41.067 Million	₱70.198 Million	₱80.00 Million	₱56.78 Million	₱90.10 Million



Component						Baseline			Target		
Objective/ Measure			Formula	Wt.	Rating System	2021	2022	2023	2024	2024 4 <sup>th</sup> Quarter (Tentative)	2025
	SM 5	Budget Utilization Rate (BUR)	Actual Disbursements ÷ Total MOOE, CO, and Financial Expenses as per Board-approved COB	5%	(Actual/ Target) x Weight	N/A	70.30%	76.25%	90%	76.25%	90%
		Sub-total		52%							
CUSTOMER / STAKEHOLDER	SO 2	Provide Financial Products that are Inclusive and Accessible									
	SM 6	Percentage of Portfolio Level Allocated to Priority Sectors	Total Amount of Portfolio Allocated to Priority Sectors ÷ Total Portfolio at the End of the Year	10%	Below 80% = 0%; 80% - 89.99% = 5% 90%-90.99% = 7% 91% and above = 10%.	85.43%	94.46%	91.95%	90.00%	91.25%	91.00%
	SO 3	Enhance Customer Satisfaction Through Responsive Service Delivery									
	SM 7	Percentage of Satisfied Customers	Number of Respondents Who Gave a Rating of At Least Satisfactory ÷ Total Number of Respondents	5%	(Actual/ Target) x Weight 0% = If below 80%	99.0%	98.0%	99.81%	95%	97.62%	90%
	SM 8	Percentage of Credit Approvals Processed Within the Applicable Time	Total Number of Credit Approvals for New and Existing Clients Processed Within the Applicable Processing Time ÷ Total Number of Credit Approvals	10%	(Actual/ Target) x Weight	96.77%	96.90%	97.50%	100%	100%	100%
		Sub-total		25%							

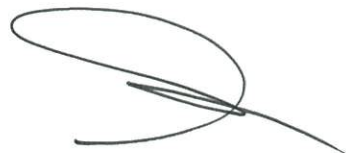




Component					Baseline			Target			
Objective/ Measure		Formula	Wt.	Rating System	2021	2022	2023	2024	2024 4 <sup>th</sup> Quarter (Tentative)	2025	
INTERNAL PROCESS	SO 4	Develop Organizational Infrastructures that is Sustainable, Disaster-resilient, and Accessible									
	SM 9	Percentage of ISSP Projects Completed	Number of Deliverable Projects and Systems Completed ÷ Total Number of Deliverable Projects	5%	All or Nothing	100%	100%	100%	100%	100%	
	SO 5	Embed a Culture of Efficiency and Quality Across All Levels of the Organization									
	SM 10	Compliance with Quality Standards (ISO QMS)	Actual Accomplishment	5%	All or Nothing	Maintained ISO 9001:2015 Certification	ISO 9001:2015 Re-certified	Maintained ISO 9001:2015 Certification	Maintain ISO 9001:2015 Certification	Maintained ISO 9001:2015 Certification	ISO 9001:2015 Re-certification
		Sub-total		10%							
LEARNING AND GROWTH	SO 6	Strengthen Organizational Knowledge, Skills and Competencies									
	SM 11	Percentage of Employees Meeting Required Competencies	Plantilla Employees Meeting Required Competencies ÷ Total Filled Plantilla as of Year-end	5%	(Actual/ Target) x Weight	Improved Competency based on the 2020 year-end assessment	Increased Overall Competency by 1.59%	Revised Competency Framework was approved through Board in December 2023	Improvement in the Competency Level Based on the 2023 Year-end Assessment	Improved Competency Level	10% Increase from the 2024 Competency Level (using new formula)



Component						Baseline			Target		
Objective/ Measure		Formula	Wt.	Rating System	2021	2022	2023	2024	2024 4 <sup>th</sup> Quarter (Tentative)	2025	
	SM 12	Restructuring Plan (RP)	Actual Accomplishment	3%	All or Nothing	N/A	N/A	N/A	N/A	Complete Submission of RP Requirements to GCG (including supervising agency's endorsement) on or before the deadline set by the Office of the President	
	SO 7	Institutionalize a Culture of Sustainability, Resilience, and Inclusion									
	SM 13	Development and Implementation of Disaster Risk Reduction and Management (DRRM) Plan	Actual Accomplishment	5%	All or Nothing	N/A	N/A	N/A	N/A	Board-approved Public Service Continuity Plan (PSCP)	
		Sub-total		13%							
	TOTAL		100%								





Component				Baseline			Target		
Objective/ Measure	Formula	Wt.	Rating System	2021	2022	2023	2024	2024 4 <sup>th</sup> Quarter (Tentative)	2025
BONUS STRATEGIC MEASURES									
GAD Budget Utilization	Budget Utilized for GAD ÷ Total COB	1%	All or Nothing	-	-	-	-	-	5% of Total Budget
ISO Certification on Environmental Management System or Business Continuity Management System	Actual Accomplishment	1%	All or Nothing	-	-	-	-	-	ISO 14001:2015 or ISO 22301:2019 Certification

For GCG:

  
**ATTY. MARIUS P. CORPUS**  
*Chairman*

For LLFC:

  
**HON. MICHAEL P. ARAÑAS**  
*President and Chief Executive Officer (PCEO)*